

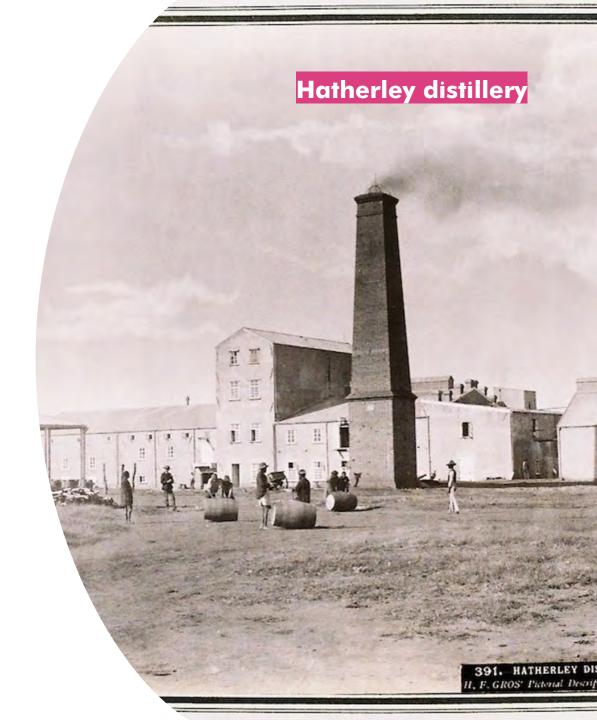
CHANGING SOCIAL NORMS, BUILDING COALITIONS



IT IS CULTURAL

... but is it?

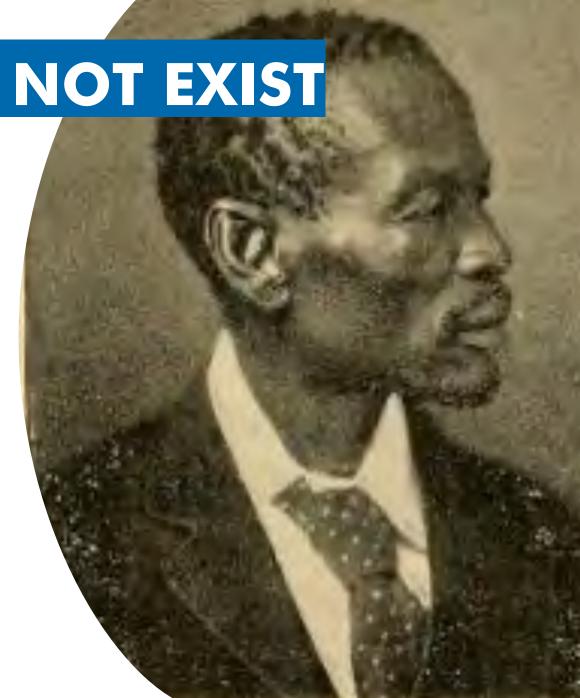
- Very first factory in Africa
- 1881 Pretoria
- The Liquor Machine
- Booze was the lifeblood of European colonization





BOTSWANA WOULD NOT EXIST

- Prohibition was sovereignity
- Bamangwato King Khama III
- Bechuanalad
- 1873





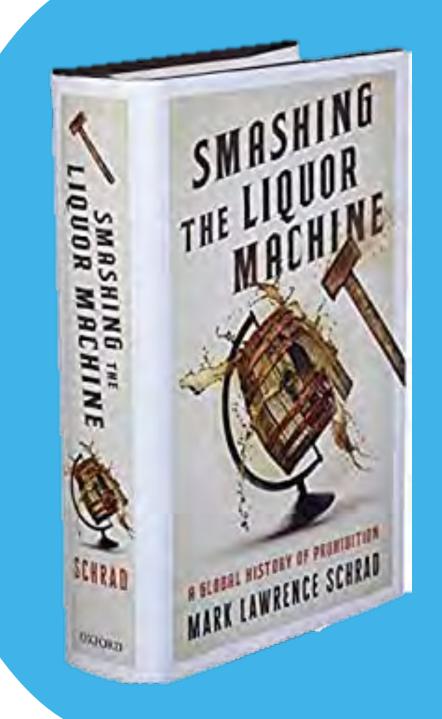


IT IS NOT CULTURAL

White-people centrism

- Buddhism, Islam
- Native people in US
- Africa before colonization
- Africa now
- Different strength, less occassions







BIG ALCOHOL EXPOSED

LOBBYING

PROMOTION

SABOTAGE

MANIPULATION

DECEPTION



Eliminate any alcohol policy effort threatening sales ,profits

Drive alcohol availability (4 dimensions), alcohol norm

Avoid, violate, undermine society's laws, institutions

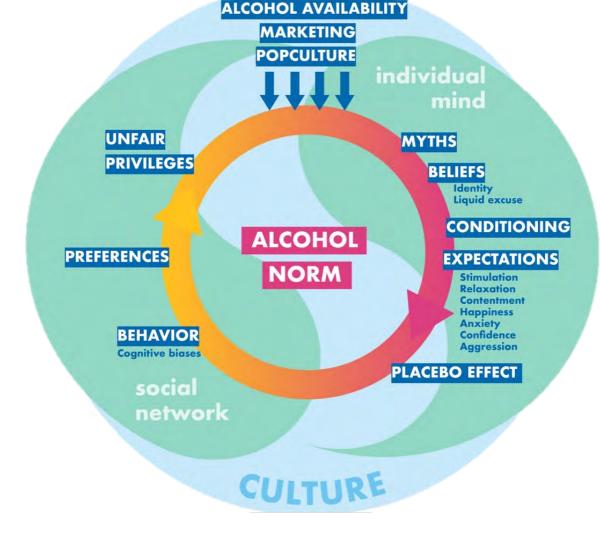
Control, protect, cultivate its image (brand value)

Hinder public recognition of the real effects of alcohol:::



ALCOHOL NORM

- Shaped by the industry
- Made women drink wine
- Make cultures of abstainers believe they must use alcohol
- Everyone likes and wants it all the time
- Not even alcohol users want alcohol all the time



ALCOHOL INDUSTRY





ALCOHOL POLICY POTENTIAL

#ALCPOLPRIO

- 1. Transforming environments
- 2. Transforming norms
- Protecting people against predatory practices of alcohol companies
- 4. Boosting health system/ UHC
- Catalyzing sustainable development
- 6. Generating additional resources



THE POWER OF COALITIONS

- Sweden, Norway
- Kenya, Sri Lanka, Thailand, Lithuania
- Uganda?





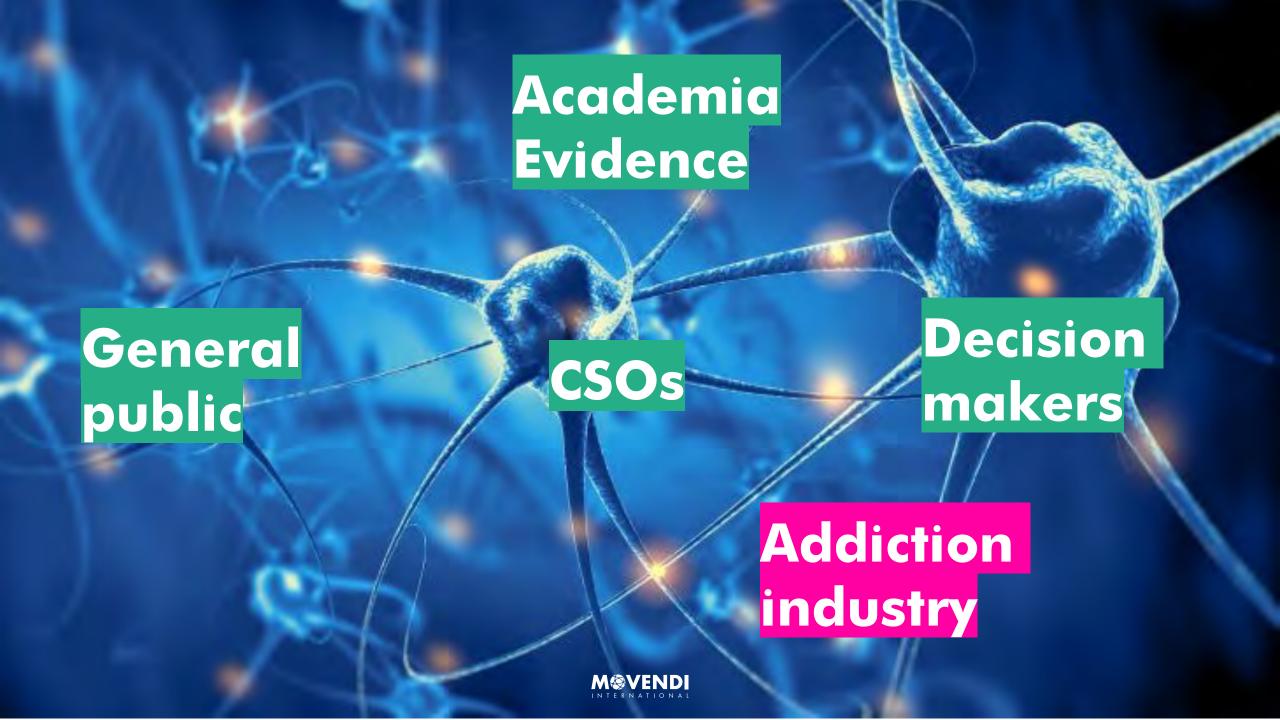


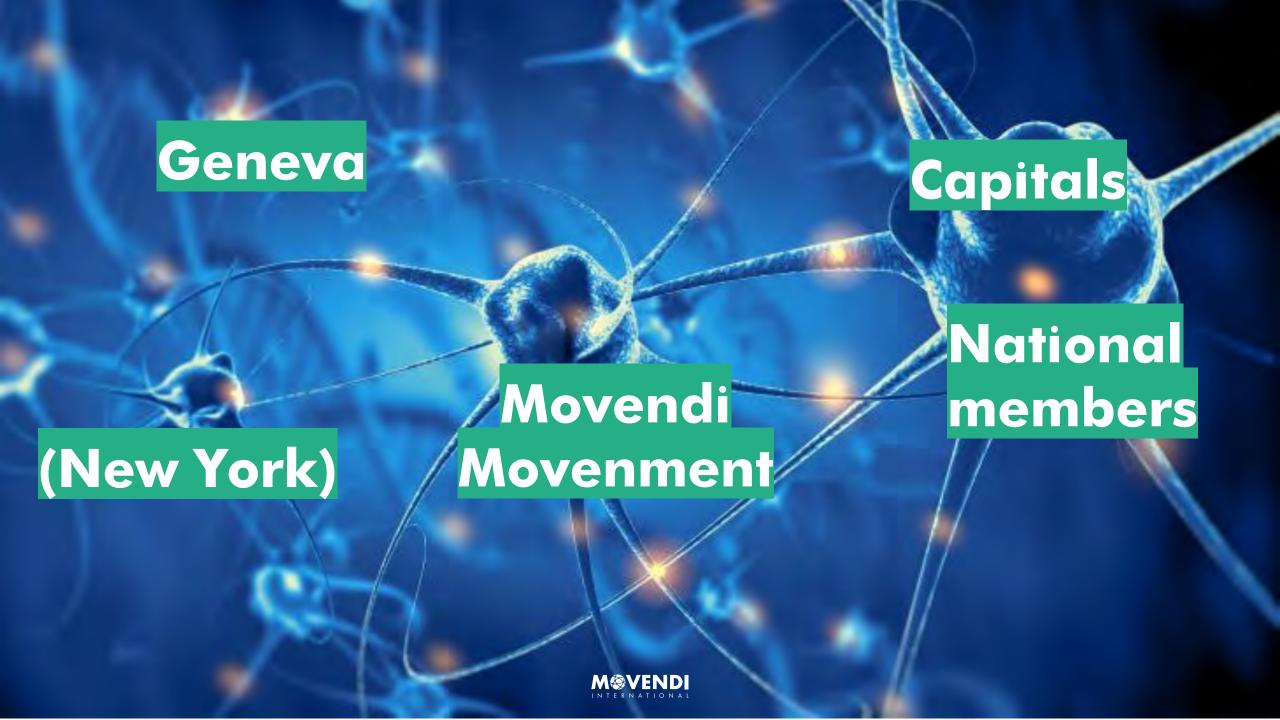
STRENGTH OF COALITIONS

- 1. Leading with values
- 2. Coalitions drive change
- Movements ensure holistic health promotion on all levels
- 4. Mainstreaming
- 5. Policy can sustain coalitions









ADDED VALUE OF (CSO)
PARTNERSHIPS

#DEVELOPMENTFORALL

- Bridge and/ or fill gaps
- Build trust
- Help translate between different actors
- Coverage and outreach
- (Technical) expertise
- Capacity beyond individuals
- Achieve more with less
- Resilience, persistence, longevity





BUILD, STRENGTHEN & HARNESS **NETWORKS** Convene right people Trust. Clarify Coordinate not control action(s) purposes Network principles Humility, Node, not brand not hub Mission, not organisation **Cultivate Collaborate** trust generously Adapted from Dr. Thaksaphon (Mek) Thamarangsi

THE BIG HOW

- Purpose driven partnerships
- Co-creation of knowledge, theory of change, and strategic action
- Develop and strengthen capacity
- Harness diversity of knowledge, expertise, experience
- Address lack of common knowledge and understanding
- Learn and adapt (internally and externally)
- Clarity on roles and responsibilities: transparency, democracy
- Focus on substance, competence, excellence for leadership and programming
- Regular communication and coordination
- Timeliness





TACKLING SILO MENTALITY

#DEVELOPMENTFORALL

1. SOIL

Joint actions and learning on the ground

2. OILS

 Facilitate smooth participation across sectors

3. SOLI(darity)

Shared language and trust





CONCRETE ACTIONS

- Deglamorizing
- Reduce unfair privileges
- Social norming
- Understanding the real harm
- Counteract the forces that promote alcohol
- Expose industry strategies
- Formulation and implementation of effective policies
- Integrate prevention of alcohol into daily life







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